# AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS TO THE MEMBERS OF KIRLOSKAR ELECTRIC COMPANY LIMITED

- 1. We have examined the attached consolidated Balance Sheet of Kirloskar Electric Company Limited and its subsidiaries as at March 31<sup>st</sup>,2005, the consolidated Profit and Loss Account and the consolidated Cash Flow Statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with generally accepted auditing standards in India. These standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are prepared, in all material respects, in accordance with the identified financial reporting framework and are free from material misstatements. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statements. We believe our audit provides a reasonable basis for our opinion.
- a. The Company has not received financial statements of its wholly owned subsidiary, KEC North America Inc for the year ended 31<sup>st</sup> December 2004. Consequently, the last available Balance Sheet of KEC North America Inc as at 31<sup>st</sup> December 2003 has been adopted for the purpose of consolidation. Further, in the absence of necessary information, effect of significant transactions or other events that have occurred from the date of the last available balance sheet in respect of the said company has not been given. Effect on revenue is not ascertainable.
  - b. Unaudited financial statements of KEASI Robicon Industrial Systems Pvt. Ltd., for the financial year ended 31st March 2005 received have been used for the purpose of consolidation. The Company's share of assets, liabilities, income and expenditure as adopted for consolidation are not a significant percentage of the total reported figures of the group.
  - c. We have not audited the financial statements of Kirloskar (Malaysia) Sdn Bhd and Kirloskar Power Equipments Limited for the year ended 31st March 2005. Consequently, the Company's share in the profits/losses of both associates as shown separately in the Profit and Loss Account and the value of investments in the consolidated financial statements are based on the audited financial statements of Kirloskar (Malaysia) Sdn Bhd and unaudited financial statements of Kirloskar Power Equipments Limited for the said year as received from the said associates
  - d. Intra group balances (except in respect of transactions between the Company and its subsidiary, Kaytee Switchgear Limited) have not been reconciled and differences to the extent identified have been treated as intra group suspense, pending reconciliation.
  - e. The accounting policies used by KEC North America Inc, two associates and Joint Venture have not been compared and harmonized with the accounting policies used by the Company. The proportion of items in the consolidated financial statements to which different accounting policies have been applied are not ascertained.
  - f. In the absence of necessary information, unrealised profits and losses from intragroup transactions, either relating to the year or previous years has not been eliminated. Effect on revenue not ascertainable.
  - g. Details of accounting policies, contingent liabilities as at 31<sup>st</sup> March 2005, notes forming part of the accounts, related party transactions etc of KEC North America Inc, KEASI Robicon Industrial Systems Pvt. Ltd., and both associates have not been furnished.
- 4. Subject to our comments in paragraph 3 above, we report that the consolidated financial statements have been prepared by the Company in accordance with the requirements of Accounting Standard (AS-21) Consolidated Financial statements, AS 23 Accounting for Investments in Associates and AS 27 Accounting for Joint Ventures in Consolidated Financial Statements, issued by the Institute of Chartered Accountants of India on the basis of the separate audited financial statements of the Company & its subsidiary Kaytee Switchgear Limited, audited Balance Sheet as at 31st December 2003 of KEC North America Inc, audited financial statements of an associate and unaudited financial statements of a jointly controlled entity and an associate.

- 5. Attention is invited to the following:
  - a) Note 5(b) of schedule N regarding balances with certain banks and financial institutions as per books being subject to reconciliation/confirmation, since such banks/financial institutions have not yet given effect to the scheme of arrangement under sections 391-394 of the Companies Act, 1956 approved by the Honourable High Court of Karnataka
  - b) Note 6 (a) & (b) of schedule N regarding non- provision for interest to banks and financial institutions in the wake of the Company's subsidiary (Kaytee Switchgear Limited) request for reduction in the rate of interest. Had the said provision been made, the loss for the year, debit balance in profit & loss account and secured loans would have each been more by Rs.49.924 million than the reported amounts.
  - c) Note 9 of schedule N regarding non provision for interest payable, if any under the Interest on Delayed Payments to Small Scale and Ancillary Industrial Undertakings Act, 1993 (effect on revenue is not ascertained)
  - d) Note 10 of schedule N regarding non-obtainment of confirmation of balances as a result of which we have placed reliance on the balances shown in the books of the Company, accounts with certain parties being under review/ reconciliation and non-provision for doubtful debts/disallowance/advances on a comprehensive basis (effect on revenue is not ascertained pending completion of review and availability of all necessary information)
  - e) Note 12 of schedule N regarding accounts of one of the units of the Company's subsidiary Kaytee Switchgear Limited, whose accounts have been maintained on SAP R/3 systems and Accounting Standard 2 prescribed by the Institute of Chartered Accountants of India not being followed in the valuation of finished goods and work-in-progress by the Company and Kaytee Switchgear Limited
  - f) Notes 8 (b),11, 13 and 14 of Schedule N regarding shortfall in the market /fair value of investments in relation to their acquisition cost of Rs. 4.352 million and amounts due from certain companies Rs. 87.03 million. We have relied on the representations of the management regarding reasons for non-provision for the value of advances/ debts and that the diminution in the value of investments is temporary in nature. We are unable to express independent opinion in the matter.
  - g) Note 15 of Schedule N regarding certain assets/materials at port where installation/clearances have not been completed for several years, which have been carried in the books at their cost Rs.106.994 million. We have relied on the representations of the management that the said assets/materials are in good condition and that the installation/clearances will be completed before long. We are unable to express any independent opinion in the matter.
- 6. In our opinion and to the best of our knowledge and according to the information and explanations given to us, the said accounts subject to our comments in paragraphs 3 and 5 above and read with the other notes and schedules give a true and fair view in conformity with accounting principles generally accepted in India:
  - a. In the case of the balance sheet, of the consolidated state of affairs of the Group as at 31st March 2005
  - b. In the case of the profit and loss account, of the consolidated loss of the Group for the year ended on that date and
  - c. In case of the cash flow statement, of the consolidated cash flow for the year ended on that date.

Date: 1st September 2005 **B.K.Ramadhyani & Co.,** 4B, Chitrapur Bhavan 8th main, 15th Cross Malleswaram, Bangalore - 560 055 For **B.K.RAMADHYANI & CO**Chartered Accountants

(Shyam Ramadhyani)
Partner
Membership number 200/19522

						Rs in 000's
	Sch	edule	As at 31st	March, 2005	As at 31st N	March 2004
SOURCE	ES OF FUNDS					
SHARE	HOLDERS' FUNDS					
a)	Capital	Α	432,688		432,688	
b)	Reserves & Surplus	В	681,017	1,113,705	792,681	1,225,369
<b>LOAN FU</b>	UNDS					
a)	Secured Loans	С	1,596,511		1,747,457	
b)	Unsecured Loans	D	2,120	1,598,631	2,895	1,750,352
тот	ΓAL			2,712,336		2,975,721
APPLICA	ATION OF FUNDS					
FIXED A	SSETS					
a)	Gross Block	E	1,878,599		2,088,709	
b)	Less: Depreciation		522,183		493,759	
c)	Net Block			1,356,416		1,594,950
d)	Capital Work in progress (At cost)			175,780		97,081
				1,532,196		1,692,031
INVEST	MENTS	F		17,172		34,154
CURREN	NT ASSETS, LOANS & ADVANCES	6 G				
a)	Inventories		403,744		362,519	
b)	Sundry Debtors		724,394		404,503	
c)	Cash & Bank Balances		235,746		391,558	
d)	Loans & Advances		287,135	1,651,019	289,971	1,448,551
Less : C	URRENT LIABILITIES & PROVISIO	NS H				
a)	Current Liabilities		1,457,095		1,336,881	
b)	Provisions		64,065	1,521,160	26,366	1,363,247
	RRENT ASSETS			129,859		85,304
	LANEOUS EXPENDITURE TO THE NOT WRITTEN OFF	ı		77,882		132,451
MINORIT	TY INTEREST IN SUBSIDIARIES			74,471		58,605
PROFIT	& LOSS ACCOUNT			880,756		973,176
TOT				2,712,336		2,975,721
	ON ACCOUNTS	N				
FOOT NOT	E : Schedules referred to above and the Note	s attached f	orm an integral pa	rt of the Balance SI	neet	
As per ou	ur report of even date		For and on be	half of Board of	Directors	
	RAMADHYANI & CO. Accountants	_	. KIRLOSKAR & Managing Directo	_	<b>AGARWAL</b>	
SHYAM F	RAMADHYANI	P.Y. MAI Company	IAJAN	R.K.	GUPTA President & Chief F	

Bangalore Date: 1<sup>st</sup> September, 2005

### CONSOLIDATED PROFT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2005

Re	in	00	∩'c

					Rs in 000's
	Schedule	Cı	ırrent Year	Previou	ıs Year
INCOME					
Sales	;	3,339,066		2,256,015	
Less: Excise Duty	_	403,413	2,935,653	254,542	2,001,473
Other Income	J		37,346		64,409
Remission of Loan Liability			41,687		_
Profit on Sale of Fixed Assets Profit on Sale of Long Term Investment			93,348		39,788 14,446
TOTAL			3,108,034		2,120,116
EXPENDITURE					
Consumption of Raw Materials,					
Stores, Spares parts & Components	14		2 070 767		1 440 570
and purchasing for Trading Operating and Other Expenses	K		2,078,767 692,952		1,440,573 675,134
Restructuring Expenses	_		19,119		075,134
Interest and Finance Charges			10,110		
On Fixed Loans		81,932		110,543	
On Other Accounts	_	54,339	136,271	76,738	187,281
Loss on Sale of Fixed Assets			47,931		25,919
Depreciation, Amortisations and Provision	ons <b>M</b>		173,656		139,010
TOTAL			3,148,696		2,467,917
LOSS BEFORE TAXATION			40,662		347,801
Less: Transfer of Loss for the year- Minority	Interest-KSL		15,866		88,272
Less: Share of Profits of Associates			5,598		904
Add: Provision for Taxation (net)			46		(594)
Loss FOR THE YEAR Less: Transfer from General Reserve			19,244		258,031
- realised portion of revaluation reserve on sa	ale of Asset		111,664		1,256
•			92,420		256,775
Less: Loss brought forward from Previous Year			973,176		716,401
Balance of Loss Carried to Balance Sheet			880,756		973,176
Earning per Share (Face Value Rs. 10 per sha	re)				
Basic	··· <del>-</del> /		(0.92)		(8.71)
Diluted			(0.87)		(8.18)

**NOTES ON ACCOUNTS BALANCE SHEET ABSTRACT &** COMPANY'S GENERAL BUSINESS PROFILE

FOOT NOTE: Schedules referred to above and the notes attached form an integral part of the Profit and Loss Account

As per our report of even date

For and on behalf of Board of Directors

N

For B.K. RAMADHYANI & CO.

VIJAY R. KIRLOSKAR

S.N. AGARWAL

Chartered Accountants

Chairman & Managing Director

Director

SHYAM RAMADHYANI

P.Y. MAHAJAN

R.K. GUPTA

Partner

Company Secretary

Vice President & Chief Financial Officer

Bangalore Date: 1st September, 2005

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SCHEDULES TO	O THE CONSOLIDATED BALANCE SHEET A	S AT 31 <sup>ST</sup> MARCH 2005	Rs in 000's
		As at 31st	As at 31 <sup>St</sup>
		March, 2005	March,2004
SCHEDULE "A"			
Authorised:			
3,000,000	Preference Shares of Rs. 100/- each	300,000	300,000
40,000,000	Equity Shares of Rs. 10/- each	400,000	400,000
	TOTAL	700,000	700,000
Issued, Subscribe	ed and Paid-up :		
1,200,000	Preference Shares of Rs. 100/- each	120,000	120,000
31,268,817	Equity Shares of Rs. 10/- each	312,688	312,688
		432,688	432,688

#### NOTES: 1. Equity Shares include:

- (a) 10,000 Shares of face value of Rs. 0.100 million allotted as fully paid up pursuant to a contract without payment being received in cash;
- (b) 6,679,572 Shares of face value of Rs. 66.796 million allotted as fully paid up by way of bonus shares by capitalisation of Capital Reserve, Capital Redemption Reserve, General Reserve and Share Premium.
- (c). 6,000,000 shares were allotted during the year 2003 04 to IDBI on conversion of Preference Share Capital at face value as per the scheme of arrangement approved by Hon'ble High Court of Kamataka.
- 2. The promotor stakeholders are to bring in capital by way of issue of equity shares to an extent of two million equity shares of Rs 10/- each at a premium of Rs 20/- per share.
- 3. The preference shares shall be redeemed in 3 annual installments on 30.09.2008, 30.09.2009 and 30.09.2010 respectively
- 4. The preference shares carry a cumulative dividend of 7% per annum w.e.f 01.10.2001 payable cumulatively out of the profits of the company. The rate of dividend can be increased to 9% per annum by way of payment of redemption premium subject to profitability and cash flows.

SCHEDULE "B" RESERVES AND SURPLUS Capital Reserve		
As per last balance sheet	7,283	7,283
Revaluation Reserve	-,	,
As per last balance sheet	159,704	160,960
Less: Trasfered to General Reserve	111,664	1,256
	48.040	159,704
Capital Redemption Reserve	12,010	,.
As per last balance sheet	2,500	2,500
Share Premium Account	,	,
As per last balance sheet	614,194	614,194
General Reserve		
As per last balance sheet	_	_
Add: Transfer from Revaluation Reserve	111,664	1,256
Less: Transfer to P & L Account	111,664	1,256
	111,664	1,256
	<del>-</del>	
Reserve for Doubtful Debts		
As per last balance sheet	9,000	9,000
TOTAL	681,017	792,681
	<del></del>	
SCHEDULE "C"		
SECURED LOANS		
a) From Banks     b) From Financial Institutions	1,147,936	1,255,853
b) From Financial Institutions     c) Zero Coupon Debentures	369,229 79,346	401,369 90,235
TOTAL	1,596,511	1,747,457
		1,7 77,707

#### SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2005

Rs in 000's

	As at 31st	
	March, 2005	March,2004
SCHEDULE "D"		
UNSECURED LOANS		
a) Fixed Deposits Unclamied	549	632
b) Interest Accured and due -FDs	272	964
c) Sicom Sales Tax Loan	1,119	1,119
D) HDFC Housing Loan	180	180
TOTAL	2,120	2,895

Note: Amount falling due for payment within one year is Rs.2.120 million (previous year Rs.2.895 million)

#### SCHEDULE "E" :FIXED ASSETS

CONLEGEL L .	INLUA								<b>.</b>	D
		Gross Bl	ock (at cost)			Depre	eciation		Net	Block
PARTICULARS	As at 1st April 2004	Additions/ Transfers	Deductions/ Transfers	As at 31st March 2005	As at 1st April 2004	For the Year	Withdrawals during the Year	As at 31st March 2005	As at 31st March 2005	As at 31st March 2004
GOODWILL	42,346	_	_	42,346	42,346	-	-	42,346	-	_
LAND	205,729	345	111,664	94,410	-	-	-	-	94,410	205,729
Lease Hold Land	-	6,627	-	6,627	_	-	-	-	6,627	-
BUILDINGS	296,227	9,645	111,601	194,271	78,746	4,653	36,867	46,532	147,738	217,481
PLANT & MACHINERY	1,469,824	13,165	15,153	1,467,836	321,986	74,560	13,952	382,594	1,085,241	1,147,838
Furniture Equipment	59,971	1,684	5,273	56,382	40,439	3,358	4,352	39,444	16,938	19,532
Vehicles and Aircraft	13,588	2,609	494	15,703	9,348	1,242	221	10,369	5,334	4,240
Proportionate Share of Jointly Count	1,024	-	-	1,024	894	2	-	896	128	130
TOTAL	2,088,709	34,075	244,185	1,878,599	493,759	83,816	55,392	522,182	1,356,416	1,594,950
PREVIOUSYEAR	2,184,472	26,385	122,148	2,088,709	473,243	81,806	61,290	493,759	1,594,950	

- Note:

  1. Land Includes foundry land at Bangalore which was revalued in the year 1999 2000 on the basis of Chartered Engineers certificate. Incremental amount on revaluation was credited to Revaluation Reserve Rs. 48,040(in 000's)

  2. Additions to freehold land represents additional consideration and stamp duty on execution of sale deed at Hirehalli, Tumkur. This land stands in the name of KECL.

  3. Leasehold Land represents land taken on lease from KIADB. On exipry of lease period, on payment of balance consideration, if any and on execution of the sale deed, the title will pass to the Company.

  Rs in 000's

Rs in 000's SCHEDULE "F"

De	etails of Investment	Name of the Company	Nos.	Face Value	As at 31st March 2005	As at 31st March, 2004
	MENTS (AT COST) (LONG TERM	1}				
A. TI	RADE:					
(a	) Quoted : (i) Equity Shares - F	ully Paid-up				
-	Kirloskar Computer Services I		200,000	10	2,380	2,380
	The Mysore Kirloskar Ltd., (#	·)	770,750	10	21,260	21,260
(ii						
_	The Mysore Kirloskar Ltd., @		30,000	44	1,320	1,320
(b		- Fully Paid-up				
	Investments in Associates					
	Kirloskar Power Equipments L	.td.,	1,050,000	10	10,213	3,848
	Kirloskar (Malaysia) Sdn. Bhd.	,	150,000	MR1	2,373	3,140
	Kuala Lumpur, Malaysia	N <b>-</b> 11				
	Investment in Other Equity S		504	40		•
	Best Trading & Agencies Ltd.,		584 26	10 100	6 128	6 128
	Kirloskar Proprietary Ltd.,	inqua)	20	100	120	126
	(acquired 25 shares on rights Sangli Bank Limited	issue)	10.000	10	100	100
	Kirloskar Kenya Limited, Nairo	shi Kenya	1.272	KSH1000	852	852
	Kirsons Trading Pte. Ltd	DI, Reliya	56,250	S \$1	1,120	
	Kirsons frauling File. Liu		30,230	3 9 1	1,120	1,120
					39,752	34,154
	Less: Provision for diminution	in value of Investments			22,580	
			TOTAL		17,172	34,154
~ PI	edged with ICICI Bank Limited as securi	tv for Term Loan.	IOIAL		17,172	
		ncial institution and matured & due for payr	ment.			
@ M	atured and due for payment.	. ,				
Notes: 1)	Aggregate value of quoted investments				Rs. in 000's	Rs. in 000's
	cost				24,960	24,960
	market value				Not Available	Not Available
2)	Aggregate value of unquoted investment	S				
	Book value				14,792	9,194

SCI	HEDULES TO THE CONSOLIDATED BALANCE SHEET AS AT :	31 <sup>ST</sup> MARCH 2	2005	F	s in 000's
SCHEDULE "G"			s at 31st arch, 2005	As at 31 <sup>st</sup> March,2004	
	RENT ASSETS, LOANS & ADVANCES	141	arcii, 2005	IVIAI	CI1,200+
A.	Current Assets				
	Inventories - as certified by the Managing Director     Raw Materials, Stores, Spares Parts, Components etc.,	123,800		104,374	
	ii. Stock in Trade Finished Goods (including Trading Stocks) Process Stock	76,763 212,417		93,522 172,801	
	iii. Others-Including Material at Port and Scrap	29,220	442,200	22,278	392,975
2	Less: Provision for Non-moving Stock  Sundry Debtors		38,456 403,744		30,456 362,519
2	(Unsecured, Considered Good except doubtful debts of Rs. 88.086 Million, previous year Rs.97.293 million)				
	<ul> <li>Debts outstanding for a period exceeding six months</li> <li>Other Debts</li> </ul>	477,524 334,956	942.480	294,238 207,558	E01 700
	Less : Provision for doubtful debts		812,480 88,086 724,394		501,796 97,293 404,503
3	. Cash and Bank Balances		124,334		137,300
	a. Cash on Hand	220 336		248 961	
	<ul><li>b. Cheques in hand</li><li>c. Amount in transit</li></ul>	2,248		4,330	
	d. Balances with Scheduled Banks			.,	
	- On Current Account	77,271		124,625	
	<ul> <li>Unclaimed / Unpaid Dividends On Current Account</li> <li>On Short term deposit accounts</li> </ul>	349 1,54,780		1,150 259,513	
	Proportionate Share in Jointly controlled entity	542		731	
_			235,746		391,558
В.	Loans and Advances (Unsecured, Considered Good except doubtful advances of Rs. 40.236 Million,previous year Rs.41.569 million) Advances Recoverable in Cash or in kind or for value to be received				
	Sundry Advances Less: Provision for Doubtful Advances	311,550 40,236		319,656 41,569	
	Central Excise Deposits	271,314 9,035		278,087 8,393	
	Advance payment of tax	6,619		3,325	
	Proportionate Share in Jointly controlled entity	167		166	
			287,135		289,971
	TOTAL		1,651,019		1,448,551
	HEDULE "H" RENT LIABILITIES & PROVISIONS Current Liabilities				
Α.	Sundry Creditors	973,039		976,585	
	Acceptances	76,391		42,885	
	Trade Advances Unclaimed / Unpaid Dividends (*)	28,619 349		32,472 1,150	
	Other liabilities (@)	338,186		242,565	
	Lease Rental Dues	39,406		39,700	
	Interest accrued but not due on loans and deposits	508	4 457 005	864	1 000 001
В.	Proportionate Share in Jointly controlled entity  Provisions	597	1,457,095	660	1,336,881
٥.	For Taxation For Earned Leave Encashment	6,492 13,304 14,199		6,446 10,045	
	For Warranty claim Others	30,000		9,509	
	Proportionate Share in Joint Venture	70	64,065	366	26,366
	TOTAL		1,521,160		1,363,247
	nclaimed for less than 7 years. ncludes Rs. 0.309 million due to directors ( Previous year Rs.0.309 million)				
	HEDULE "I" CELLANEOUS EXPENDITURE TO THE EXTENT NOT WRITTEN-OFF				
1	Deferred Revenue Expenditure				
-	Voluntary Retirement Scheme TOTAL		<u>77,882</u> 77,882		132,451

### SCHEDULES TO THE CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENEDED 31ST MARCH 2005

Rs in 000's

				HS IN UUU'S
	Cur	rent Year	Previou	ıs Year
SCHEDULE "J"				
OTHER INCOME				
Interest:				
On Fixed Deposits	6,525		1,893	
Others	837		1,060	
		7,362		2,953
(Tax deducted at source Rs.0.26 million				
previous year Rs.0.1 Million)				
Dividend from Long term				
Investments:		40		00
Trade Rent Received		10 5,368		22 3,512
(Tax deducted at source Rs. 0.50 million		0,000		0,012
previous year Rs.0.49 million)				
Miscellaneous		24,295*		57,824
Proportionate Share of Income of Jointly Controlled Entity		311		98
TOTAL		37,346		64,409
*Includes provision no longer required Rs.20,704(Rs.29,4	74)			
includes provision no longer required his.20,704(his.29,4	74)			
SCHEDULE "K"				
CONSUMPTION OF RAW MATERIALS, STORES, SPARE				
PARTS & COMPONENTS AND				
PURCHASES FOR TRADING				
Raw material and Components	1,931,876		1,389,537	
Stores, Spares Parts etc.,	25,069			
	1,956,945		1,389,537	
Purchases for Trading	143,187		76,322	
		2,100,132		1,465,859
Add /(deduct) : Decrease /(Increase) in Stocks				
Stock at close				
Process Stock	212,417		172,801	
Trading and Finished Goods	76,763		93,522	
Scrap	3,137		4,629	
	292,317		270,952	
Less: Stock at commencement	470 004		100.050	
Process Stock Trading and Finished Goods	172,801 93,522		120,858 121,578	
Scrap	4,629		3,230	
σσιαρ	270,952		245,666	
		(21,365)		(25,286)
*Not of avacaditure on appet internally many factured				1,440,573
*Net of expenditure on asset internally manufactured		2,078,767		=======================================

# SCHEDULES TO THE CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENEDED 31<sup>ST</sup> MARCH 2005 Rs in 000's

			1 1,	3 111 000 3
	Curre	nt Year	Previou	s Year
SCHEDULE "L"				
OPERATING & OTHER EXPENSES				
Power & Fuel		59,256		55,229
Expenses relating to Employees:				
Salaries, Wages & Bonuses	340,721		335,239	
Contribution to Employees PF, Family Pension Scheme	33,556		30,820	
and Superannuation Fund	00.470		10.100	
Gratuity as per actuarial valuation	20,176		19,128	
Workmen and Staff Welfare Expenses (includes contribution to employees' State insurance & PF Administration Charges	35,529	429,982	32,686	417,873
Rent		6,788		7,740
Repairs		0,700		7,740
Buildings	4,497		2,423	
Machinery	14,425		10,297	
Others	7,360		8,626	
		26,282		21,346
Selling Expenses		37,050		35,927
Commission		3,586		9,462
Cash Discount		7,679		3,382
Additional Sales Tax		5,068		1,873
Maintenance of Vehicles		1,917		2,143
Insurance		5,877		5,285
Rates and Taxes Advertisement		5,574 2,050		6,347 5,829
Printing & Stationery		7,109		8,181
Travelling Expenses		31,857		35,055
Postage, Telegrams and Telephones		12,955		13,372
Auditors Remuneration		2,709		2,542
Tech. Consultancy & Professional Charges		17,439		15,362
Royalty		23		
Bank Charges (Includes difference in exchange of Rs. 0.39 Million	on			
previous year Rs.2.068 million)		14,008		13,736
Subscription to Technical Associations,				
Journals and Magazines		2,252		1,706
Computer hire, Software development		005		400
and data preparation charges		635		483
Manufacturing expenses and sundries Bad debts written off	10,553	8,161	23,317	5,037
Less : Provision for Doubtful debts withdrawn	10,533		23,317	
LC33 . I TOVISION TO DOUBTIAN ACDIS WITHGRAWN	10,557	16	20,017	_
Donations		36		3
Directors' sitting fees		239		112
Remuneration to Whole-time Directors		4,266		6,407
Proportionate Share of Income of Jointly Controlled Entity		138		702
	Total	692,952		675,134
SCHEDULE "M"				
DEPRECIATION, AMORTISATION AND PROVISIONS				
1. Depreciation		83,816		81,806
Amortisation of Voluntary Retirement Scheme		54,569		56,672
3. Provision for Inventories		8,000		00,072
4. Diminution in value of Investment		22,580		_
5. Warranty Claim		4,691		532
	Total	173,656		139,010
				====

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N"

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 BASIS OF CONSOLIDATION

The financial statements of Kaytee Switchgear Limited, a subsidiary a jointly controlled entity and all associates used in the consolidation are drawn up to the same reporting date as that of the parent company i.e. year ended March 31st, 2005. In respect of KEC North America Inc, a subsidiary, the financial statements are not readily available for consolidation hence, the latest available Balance Sheet as at 31st December 2003 has been adopted. The financial statements of KEASI Robican Industrial Systems Pvt. Ltd., and Kirloskar Power Equipment Limited used are as received from the respective companies and are unaudited. Intra group balances (except in respect of transactions between the company and Kaytee Switchgear Limited) have not been reconciled and differences to the extent identified have been treated as intra group suspense, pending reconciliation.

### Basis of Presentation of Financial statements

The financial statements of the Company and its subsidiary Kaytee Switchgear Limited have been prepared under historical cost convention, in accordance with the Generally Accepted Accounting Principles (GAAP) applicable in India and the provisions of the Companies Act, 1956. The preparation of the financial statements in conformity with GAAP requires that the management makes estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at date of the financial statements, and the reported amounts of revenue and expenses during the reported period. Actual results could differ from those estimates. Their accounting policies adopted by KEC North America Inc, KEASI Robican Industrial Systems Private Limited and both associates have not been compared and harmonized with the accounting policies used by the company. The proportion of items in the consolidated financial statements to which different accounting policies have been applied are not ascertained.

#### 1.2 PRINCIPLES OF CONSOLIDATION

- a) The financial statement of the parent company and its subsidiaries have been consolidated on a line by line basis by adding together the book values of like items of assets, liabilities, income and expenditures after eliminating intra group balances and transactions.
- b) The Company's interest in KEASI Robicon Systems Pvt. Ltd, a jointly controlled entity has been accounted as per the proportionate consolidation method envisaged in Accounting Standard - 27. In terms of this method, the venture's share of assets, liabilities, Income and Expenses of a jointly controlled entity is reported as separate line items in the consolidated financial statements.
- c) Investments in Associate Companies have been accounted under the Equity Method as per Accounting Standard 23. Under the Equity Method of Accounting, the investment is initially recorded at cost, identifying any goodwill / capital reserve arising at the time of acquisition. The carrying amount of investment is adjusted thereafter for post acquisition change in the investor's share of net assets of the Investee. The consolidated statement of profit and loss reflects the investor's share of the results of operations of the investee. Calculation of goodwill/ capital reserve as well as post acquisition changes have been made based on available information. Comprehensive information was not available.
- d) In the absence of necessary information, unrealized profits and losses from intragroup transactions either relating to the year or previous years has not been eliminated.

### ACCOUNTING POLICIES FOLLOWED BY THE COMPANY AND KAYTEE SWITCHGEAR LIMITED:

#### 1.3 ACCRUAL SYSTEM OF ACCOUNTING:

The Company follows the accrual system of accounting in respect of all items of expenditure and income.

#### 1.4 FIXED ASSETS:

Fixed Assets (other than land which were revalued) are stated at cost of acquisition inclusive of freight, duties, taxes and incidental expenses relating to the acquisition, installation, erection and commissioning less depreciation. A portion of the land owned by the company has been revalued. Internally manufactured assets are valued at works cost.

#### 1.5 INVESTMENTS:

Investments unless otherwise stated are considered as long term in nature and are valued at acquisition cost less provision for diminution, if any.

#### 1.6 INVENTORIES:

Raw Materials, Stores, Spare Parts and Components are valued at cost determined on FIFO basis or net realizable values whichever is lower except for stocks purchased in prior years at the switchgear division, which are valued at estimated cost due to non-availability of adequate data. Work in progress is valued at works cost. Finished goods are valued at cost or market price whichever is lower.

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

### Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 1.7 DEPRECIATION:

- a) Depreciation is charged on the written down value of assets at the rates specified in schedule XIV to the Companies Act, 1956 or Income Tax Act, 1961, which ever is higher on assets as on 31st March 1994.
- b) Depreciation on furniture and fixtures above Rs. 5,000/- provided at the residences of the employees has been charged at the rate of 33.33% on the straight-line method irrespective of the quarter of addition. Furniture and fixtures whose cost is Rs.5,000/- or below are fully depreciated in the year of addition.
- c) In respect of other additions after 1st April 1994, depreciation on straight-line basis at the rates specified in schedule XIV to the Companies Act 1956 has been charged.
- d) Depreciation on assets leased is charged over the primary lease period.
- e) Depreciation on assets (other than Furniture and Fixtures provided to employees) bought / sold during the year is charged at the applicable rates on a quarterly basis, depending upon the quarter of the financial year in which the assets are installed / sold.

#### 1.8 AMORTISATION OF EXPENDITURE ON VOLUNTARY RETIREMENT SCHEME:

- a) Expenditure incurred under the voluntary retirement scheme, providing for lump sum benefits at the time of retirement is amortised over a period of 4 / 5 years.
- b) Liability in respect of other Voluntary Retirement Schemes providing for payment of benefits in installments over specified periods is amortised over 5 years.

#### 1.9 CONSTRUCTION CONTRACTS:

Invoicing in respect of indivisible Works Contracts is done on the basis of confirmation of delivery at site for full value of the equipment inclusive of corresponding erection and commissioning charges as indicated in the contract.

#### 1.10 RESEARCH AND DEVELOPMENT EXPENDITURE:

Revenue Expenditure in carrying out Research and Development activity is charged to the Profit and Loss Account of the year in which it is incurred. Capital Expenditure in respect of Research and Development Activity is capitalised as Fixed Assets and depreciation provided as detailed above.

#### 1.11 REVENUE RECOGNITION:

Sale of goods is recognized on shipment to customers and excludes recovery towards sales tax.

#### 1.12 RETIREMENT BENEFITS:

Contribution to Gratuity and Superannuation funds has been based on the assessment of liability by Life Insurance Corporation of India.

#### 1.13 FOREIGN CURRENCY TRANSLATION ON OVERSEAS BRANCH ETC.:

The financial statements of foreign branches have been translated in accordance with Accounting Standard 11 prescribed by The Institute of Chartered Accountants of India.

#### 1.15 TAXES ON INCOME:

Provision for current tax for the year is after taking cognizance of excess / short provision in prior years. Deferred tax assets/liability is recognized, subject to consideration of prudence, on timing differences.

#### 1.16 BORROWING COSTS:

Interest and other borrowing costs on specific borrowings relatable to qualifying assets are capitalized up to the date such assets are ready for use / intended to use. Other interest and borrowing costs are charged to Profit & Loss Account.

#### 1.17 CONTINGENT LIABILITIES:

Financial effect of contingent liabilities is disclosed based on information available upto the date on which financial statements are approved. However, where a reasonable estimate of financial effect cannot be made, suitable disclosures are made with regard to this fact and the existence and nature of the contingent liability. Details of the accounting policies followed by KEC North America Inc and all associates have not been furnished.

2. The Consolidated Financial Statement (CFS) presents the consolidated accounts of Kirloskar Electric Company Limited with its following Subsidiaries, Joint Venture and Associates:

Name of the Company Subsidiaries:	Ownership Percentage	Country of Incorporation
Kaytee Switchgear Limited	70.96 %	India
KEC North America Inc. USA	70.00 %	North America
Associates:		
Kirloskar Power Equipments Limited	30.00 %	India
Kirloskar (Malaysia) Sdn. Bhd	40.00 %	Malaysia
Joint Venture:		
KEASI Robicon Systems Industrial Pvt. Ltd.,	50.00 %	India

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

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Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

3. (a)	CONTINGENT LIABLITIES OF THE COMPANY AND KAYTEE SWITCHGEAR LIMITED ETC.	As at 31.03.2005 Rs. (000's)	As at 31.03.2004 Rs. (000's)
i)	Guarantees / Counter guarantees given on Import and Sale contracts etc.	71,086	117,151
ii)	Certain industrial disputes are pending before various judicial authorities – no acknowledged by the Company.	t Not Ascertainable	Not Ascertainable
iii)	Wage settlements have expired at certain units of the company and Negotia tions are under progress. Wage arrears, if any.	Ascertainable	Not Ascertainable
iv)	Central excise and customs authorities have issued notices and raised certain demands, which are pending in appeal before various authorities, not acknowledged as debt by the Company		14,107
v)	Bill discounted with bank	14,854	NIL
vi)	Sales tax demanded under appeal in branches of the Company	8,855	16,506
vii)	Claims against the Company not acknowledged as debt. The Company has made counter claim against one of the parties amounting to Rs.12.944 million (Previous year Rs.12.944 million)	2 49 377	244,630
viii)	The Commercial Tax authorities have issued notices concerning the tax liability relating to Entry Tax on certain disputed items for the period 1983-84 to 1992-93 which is pending disposal before the Hon'ble Supreme Court, Karnataka High Court and othe Appellate authorities. The liability is not acknowledged as debt by the Company.	3	8,731
ix)	The Company has furnished guarantees for the loan of RS.43.24 million (Previous year RS.43.24 million) interest and other costs provided to Kirloskar Computer Ser vices Ltd., (KCSL) credit facilities of Rs.152.55 million (Previous year: RS.129.56 million) interest and other costs to Kirloskar Batteries Pvt. Limited (KBPL) and redemption of Preference shares issued by Kirloskar Investment and Finance Ltd (KIFL) Rs.20 million (Previous year Rs.20 million) and has obtained counter guarantees from the said Companies. The preference shareholder of KIFL has claimed the amount from the Company. The Company has written to the said party denying its liability. The Company does not acknowledge this liability.	- ) -	
x)	Arrears of dividend on cumulative preference shares (including tax thereon). In terms of the Scheme of Arrangement approved by the Hon'ble High Court of Karnataka dividend on the said preference shares with effect from October 1st, 2001 are payable cumulatively out of the profits of the company and the said dividend for the period from October 1st, 2001 to September 30th, 2003 are to be funded and converted to Zerc Coupon Debentures (ZCDs). The Board of Directors vide their meeting held or September 26th, 2003 allotted ZCD's to an extent of Rs. 2.345 crores representing dividends on the said Preference Shares from October 1st, 2001 to September 30th 2003. However, on subsequent reexamination of the matter, the Board of Directors held that the said allotment was contrary to the scheme since in terms of the same dividends with effect from October 1st, 2001 were payable only out of profits and in as much as there were no profits, the allotment would be violative of section 205 of the Companies Act, 1956. Accordingly your Board of Directors vide their meeting held or January 17th, 2004 proceeded to annul the said allotment. The preference share holder has requested the Company to evolve an alternate mechanism to compensate them. Pending finalisation of the matter, no provision has been made in the books of account for the same.	71,100	31,193
xi)	Kirloskar Electric Company Ltd. had imported certain capital equipments without payment of customs duty under the Export Promotion Capital Goods Scheme subject to exporting Rs. 3,887.63 million within 8 years starting from the financial year 1996-97. Estimated amount of customs duty payable on capital goods imported (excluding interest and penalty). The Director General of Foreign Trade has granted extension of time till 24/3/2006 to fulfill export obligations. The company has sough further extension of time to honour its commitments. The shortfall in export performance as of 31st March 2005 in relation to commitments is Rs.3,665.54 million.	- 102,722 r ii ii t	182,722
xii)	Sales tax liability in respect of pending assessments	Not Ascertainable	Not Ascertainable

goodwill and book debts to an extent of RM 550,000.

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

As at 31 03 2005

As at 31 03 2004

		Rs. (000's)	As at 31.03.2004 Rs. (000's)
xiii)	Sales tax on equipment procured on hire/ lease and on computer software charges is contested by the suppliers – amount not ascertainable and will be charged to revenue in the year of final claim.	Not Ascertainable	Not Ascertainable
xiv)	Interest and penalty if any, on account of delays/defaults on payment of statutory/ suppliers dues not ascertainable. The Company has made waiver petition wherever such interest/ penalty has been levied.	Not Ascertainable	Not Ascertainable
xv)	Penal damages levied by the Regional Provident Fund Commissioner and subject to writ before the High Court of Karnataka, Bangalore. An amount of Rs.4.618 million paid has been included in loans and advances.	9,154	Nil
xvi)	By virtue of the Scheme of Arrangement, referred to in note 5 (a), the company has to provide guarantees to lenders of Best Trading & Agencies Limited for the realisation of Principal amount outstanding as at 31.03.2003 less subsequent payment. The guarantees will come into force after expiry of 36 months from 30.09.2001 and in the event of shortfall if any, in realisation of the assets of the said company.	139,945	805,228
	In respect of items above, future cash outflows in respect of contingent liabilities is determinable only on receipt of judgments pending at various forums/ settlement of matter.		
3. b)	Estimated amount of contracts remaining to be executed on Capital Account and not provided for (Net of advances) Rs. 68,194 (Rs.29,415)		
4.	a) From Bank of Commerce (M) Bhd, Selangor, Malaysia - Secured by a floating charge in respect of property situated, kept , placed or stored at any place in Malaysia, both present and future, including all stocks in trade,	1,556 RM136	700 RM61

b) Working Capital facilities from Consortium Banks are secured by first pari passu charge on current assets and second pari passu charge on fixed assets. All the facilities are guaranteed by Chairman & Managing Director of the company.

Term Loans from banks and financial institutions are secured by first pari passu charge on fixed assets along with amount due on debentures to Sundaram Finance Limited and second pari passu charge on current assets.

Default in payments of installment and interest thereon to certain lenders shall result in a right to convert the whole or part of the outstanding into fully paid equity shares of the Company at par.

- c) Zero Coupon Debentures to IDBI and Sundaram Finance Limited First pari passu charge on fixed assets along with banks and financial institutions as referred in (b) above.
- 5. a. The order of the Hon'ble High Court of Karnataka according approval for the Scheme of Arrangement under Sections 391 to 394 of the Companies Act 1956 was received in February 2003 with effect from September 30, 2001 as the appointed day. This Scheme of Arrangement interalia involved restructuring of liabilities to banks and financial institutions and transfer of the Rotating Machines Group to Kaytee Switchgear Limited (KSL).
  - b. A few banks and financial institutions who had advanced moneys to the Company have not yet bifurcated the transactions of and the amounts owed by the Company, KSL and Best Trading and Agencies Limited, the special purpose vehicle for holding certain assets and liabilities as per the orders of the Hon'ble court. However, the Company has given effect to the scheme as approved by the Hon'ble court. Accordingly, the balances owed to such banks and institutions as at 31st March 2005 are as per books and are subject to confirmation. Charge will be registered with the Registrar of Companies in few cases after completion of documentation.
  - c. Certain assets and liabilities of Best Trading and Agencies Limited including consents/approvals from various regulatory authorities continue to remain in the name of the Company. Necessary action is being taken in the matter.

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

### Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

- a. KSL during the year has approached all the lenders (banks and financial institutions) to reschedule the install ments and interest due to them in view of delay in implementation of the Scheme approved by the Hon'ble High Court of Karnataka in February 2003. The Company has submitted to them a proposal seeking reduction in the rate of interest to 8% on all facilities and repayment of installments being postponed by 18 months starting from 01.10.2005. Further as per the said proposal, interest accrued and due is to be converted into 6.50% cumulative redeemable preference shares. The company is yet to receive sanction letters to this effect from certain financial institutions and banks. However, the Company has taken cognizance of the said restructuring proposal while preparing the accounts.
  - b. In the event the KSL's proposal is not considered, there will be an additional liability on account of interest of Rs.49.924 million (excluding overdue and penal interest).
  - c. Interest due for the period 1<sup>st</sup> October 2002 to 30<sup>th</sup> September 2004 shall be converted into 6.50% Cumulative Redeemable Preference Shares in the event the Company's proposal is accepted by banks/ financial institution.
- 7. The Company has preferred a suit for various claims against Deutsche Bank, one of the members of the consortium of bankers for breach of trust for withholding of monies belonging to the company and freezing sanctioned working capital limits.

#### 8. Sundry Advances include: -

- a) Rs. 24.987 million (Rs.24.376 million) due from private limited companies in which the directors are interested.
- b) Rs.50.239 million (Rs.64.245 million) being rescheduled advances from certain companies. The management is confident of recovering these dues and no provision is considered necessary. Some of these companies have incurred losses
- 9. Sundry creditors include Rs.271.541 million to small-scale industrial undertakings to the extent identified from the records of the company. Interest payable, if any, under Interest on delayed payments to Small Scale and Ancillary Industrial Undertakings Act, 1993 will be accounted on settlement. All data of this paragraph is as certified by the management.
- 10. Confirmation of balances from certain sundry debtors / creditors, deposit accounts, loans and advances are awaited. Accounts of certain sundry debtors, loans and advances, deposits/ margin money with banks, collector of customs and creditors, are under review and reconciliation. Provision for doubtful debts / advances have been made to the extent ascertained. Adjustments if any, will be made on completion of review/reconciliation. Effect on revenue is not ascertainable.
- 11. KSL has taken over certain dues from Best Trading & Agencies Limited (value as per their books Rs.179.16 million) at a lumpsum discounted amount of Rs.5.20 million. This amount of Rs.5.20 million is included in 'Loans & Advances'. The management is confident of recovering these dues and no provision is considered necessary. Since no individual values have been assigned, amounts dues from a private limited company in which a director is interested and other related parties have not been included in note 8 and 19.
- 12. a. The accounts of one of the units of the Company has been maintained on SAP R3 system, which envisages an integrated system of materials, production, sales and financial accounting. Various errors and inconsistencies mainly in the areas of production and material accounting, valuation of inventories, creation of masters and upload of balances when this unit went live and of two units whose operations were merged by the Company in prior years with the unit referred to above, have crept in. These are interalia on account of inaccurate definition of master information as well as change in material codes and have been corrected to the extent identified by the Company. The priced stock ledger relating to raw materials, stores and components has been reconstructed outside SAP R/3 System rectifying all known errors and inconsistencies. The closing stocks of all inventories have been adopted as per physical inventory taken by the management at the end of the year, pending identification of mistakes, differences, reconciliation and consequential corrections. Consequently, the impact of these differences is not quantifiable.
  - b. Accounting Standard 2 prescribed by the Institute of Chartered Accountants of India has not been followed in the valuation of finished goods and work-in-progress by the Company and Kaytee Switchgear Limited.
- 13. Kirloskar Computer Services Limited, where the Company holds shares has incurred substantial losses. However, the company is confident of realizing the acquisition cost and shortfall, if any, is not likely to be material. Under the circumstances, diminution in the value of the said investments is considered temporary and no provision is considered necessary by the management.

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

#### Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

- 14. a) The Company holds unquoted investments with book value of Rs. 1.972 million in Kirsons Trading Pvt. Ltd. and Kirloskar Kenya Limited. Current Assets, Loans & Advances include Rs.31.59 million due from these and certain other companies.
  - b) All the above companies have incurred losses and their net worth is substantially eroded. Having regard to the long-term association with these companies, the potential of the power sector & the North American market, their revival plans as communicated to the Company and other factors, no provision either for diminution in the value of investments or the value of receivables is considered necessary. The diminution in the value of the said investments is considered temporary by the management.
- 15. a) Capital work in progress Rs. 90.114 million representing value of assets under installation for several years without any further work on the same. The Management is hopeful that it will be in a position to put the said assets to use before long. The management has formed a team to examine the matter and recommend further investments that are required.
  - b) Materials lying at port include Rs.16.88 million representing value of materials not cleared for period exceeding one year. The management is hopeful that it will be in a position to clear the same before long.
- 16. Prior period income / expenditure has not been separately ascertained and disclosed in terms of Accounting Standard 5 issued by The Institute of Chartered Accountants of India but have been added/ netted off under their natural heads. This has no effect on the working results of the Company.
- 17. The company has various operating leases for office facilities, guest house and residential premises of employees that are renewable on a periodic basis, and cancelable at its option. Rental expenses for operating leases included in the financial statements for the year are Rs. 6.788 million (Rs.7.74 million).
- **18.** In the absence of profits in terms of Sec 349 of the Companies Act, 1956, minimum remuneration as stated below has been paid / provided to the Whole -time Directors of the Company

Particulars	Current Year (Rs. In 000's)
Salary	3,828
Contribution to Provident & Other Funds	438
TOTAL	4,266

Liability in respect of accrued gratuity is not ascertainable separately.

#### 19. Related Parties Disclosure:

SI.No.	Name of the related party	Relationship
1	Mr. Vijay R. Kirloskar Mr. P. S. Malik Mr. D. R. Venkatesha Murthy Mrs. Meena Kirloskar Ms. Janaki Kirloskar	Key management personnel and their Relatives.
2	Kirloskar Computer Services Limited Kirloskar Batteries Private Limited Ravindu Motors Private Limited Vijay Farms Private Limited Sri Vijaydurga Investments and Agencies Private Limited Vijay Jyothi Investment and Agencies Private Limited Abhiman Trading Company Private Limited Vimraj Investment Private Limited Vijay Kirthi Investment and Agencies Private Limited	Enterprises over which key management personnel and their relatives are able to exercise significant influence

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

### **DETAILS OF TRANSACTIONS**

Nature of transactions	Key management personnel and their Relatives	Enterprises over which key management personnel and their relatives are able to exercise significant influence	Total
Purchases of goods/services	Nil	<b>12,049</b> (7,243)	<b>12,049</b> (7,243)
Sale of goods	Nil	<b>1,712</b> (445)	<b>1,712</b> (445)
Rent received	Nil	<b>2,442</b> (2,400)	<b>2,442</b> (2,400)
Investments as on 31.03.2005	Nil	<b>2,380</b> (2,380)	<b>2,380</b> (2,380)
Amount due to Company as at 31.3.2005	<b>2,700</b> (1,000)	<b>62,951</b> (76,312)	<b>65,651</b> (77,312)
Amount due from Company as at 31.3.2005	<b>90</b> (162)	<b>731</b> (Nil)	<b>821</b> (162)
Sale of immovable Property	Nil (14,200)	Nil	Nil (14,200)
Rent Paid	<b>540</b> (315)	Nil	<b>540</b> (315)
Remuneration	<b>8,125</b> (6,408)	Nil	<b>8,125</b> (6,408)

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 20. Segment Reporting:

The Company has identified the reportable segments as Power Distribution, Rotating Machine Group, Electronics and others taking into account the nature of products and services, the different risks and returns and the internal reporting systems. The accounting policies for segment reporting are in line with the accounting policies followed by the Company.

(Rs. 000's)

		Primary Segment				
	Particulars	Electronics	Rotating Machines Group	Power Distribution	Others	Total
1	Segment Revenues SALES	<b>130,323</b> (108,842)	<b>2,512,946</b> (1,748,349)	<b>451,774</b> (217,361)	<b>244,023</b> (181,463)	<b>3,339,066</b> (2,256,015)
	Total	<b>130,223</b> (108,842)	<b>2,512,946</b> (1,748,349)	<b>451,774 (</b> 217,361)	<b>244,023</b> (181,463)	<b>3,339,066</b> (2,256,015)
	Less: Inter segment revenues Net Sales / Income from operations	130,223 (108,842)	<b>2,512,946</b> (1,748,349)	<b>451,774 (</b> 217,361)	<b>244,023</b> (181,463)	<b>3,339,066</b> (2,256,015)
2	Segment Results: Profit / (Loss)	<b>10,192 (-</b> 2,412)	<b>103,422</b> (-36,221)	<b>33,109</b> (-7,621)	<b>79,417</b> (53,961)	<b>226,140</b> (7,707)
	Before Taxation and Interest Less: Interest					<b>136,271</b> (187,281)
	Less: Depreciation & Amortisations					<b>173,656</b> (139,010)
3	Unallocable Expenditure					<b>81,325</b> (147,158)
4	Other Income					<b>124,277</b> (118,545)
5	Share of Profits/ (Losses) in associates (Net)					<b>5,598</b> (904)
6	Share of (Loss) in Joint Venture					<b>173</b> (604)
7	Minority Interest share in Losses					(15,866) (88,272)
	Less: Provision for Tax (Net)					<b>46</b> (-594)
	Total Loss After Taxation					<b>19,244</b> (258,031)
8	Segment Assets	<b>69,506</b> (72,370)	<b>1,400,451</b> (2,089,163)	<b>217,298</b> (233,092)	<b>130,233</b> (96,672)	<b>1,817,488</b> (2,491,297)
9	Unallocable Assets					<b>2,414,142</b> (813,770)
10	Segment Liabilities	<b>34,551</b> (46,656)	<b>454,690</b> (151,675)	<b>138,644</b> (133,670)	<b>70,839</b> (62,598)	<b>698,724</b> (394,599)
11	Unallocable Liabilities					<b>822,435</b> (2,716,880)
12	Capital Expenditure	<b>475</b> (39)	<b>63,735</b> (2,108)	<b>17,926</b> (341)	<b>37</b> (318)	<b>82,173</b> (2,806)

# SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account 21. Earnings per share:

Particulars	31.03.2005 Rs. (000's)	31.03.2004 Rs. (000's)
BASIC E.P.S:	40.044	050.004
Loss for the Reporting Period after Tax  Add: Preference Dividend including dividend tax	19,244 9,578	258,031 9,872
	28,822	267,903
Weighted No. of Equity Shares for Basic EPS Basic EPS (Rs.)	31,268,817 (0.92)	30,768,817 (8.71)
DILUTED E.P.S: Loss for the Reporting Period after Tax Add: Preference Dividend including dividend tax	19,244 9,578	258,031 9,872
	28,822	267,903
No. of Equity Shares for Diluted EPS Diluted EPS (Rs.)	33,268,817 (0.87)	32,768,817 (8.81)

#### 22. Deferred Tax Calculation:

	As At 31.03.2005	As At 31.03.2004
Liability relating to depreciation	284,239	268,754
Asset relating to Disallowance and Unabsorbed depreciation under the Income Tax Act, 1961 (recognized only to the extent of net liability)	284,239	268,754
Net amount	Nil	Nil

Details of deferred tax aset /libilities of KEC North America Inc. all associates and joint venture are not available.

23. During the year the company has made the provisions towards warranty claims from the customers towards sales, wage settlement arrears and leave encashment to the employees the details of the same are as under:
Rs in 000's

Particulars	Warranty Claims	Towards Wage Settlement	Leave Encashment
Balance outstanding at the beginning of the year	9,509	Nil	10,045
Provision for the year (net)	4,690	30,000	3,259
Balance outstanding at the			
end of the year	14,199	30.000	13,304

- 24. The Company has incurred substantial losses and a significant part of its net worth has been eroded. However, having regard to current Order position, release of non fund based facilities by the banks as per the scheme, request made to the Banks and Financial Institutions for rephasement of dues, the reduction in the work force, cost reduction initiatives taken and other relevant factors, the Company is confident of turning around within a reasonable period of time. Accordingly, the accounts of the Company have been prepared on the basis that it's a going concern and that no adjustments to the carrying value of the assets and liabilities are necessary.
- 25. In the absence of Consolidated financial statements for the year ended 31st March, 2004 it is not practicable to furnish the previous year's figure in the cash flow statement.
- **26.** Figures have been rounded off to the nearest "000's" as permitted by Government of India Notification No.GSR: 14(E) dated 23.12.1978.
- Corresponding figures for the previous year have been regrouped and recast in order to be in conformity with current year's figures wherever necessary.

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 $^{\rm st}$ MARCH 2005 $_{ m (Rs~in~000's)}$

	Particulars	3	Cı	urrent Year Rs.
A.	CASH FLOW FROM OPERATION ACTIVINET LOSS BEFORE TAX AND EXTRAORD DEPRECIATION (INCLUDING GOODWILL AMORTISTION & PROVISIONS DIMINUTION IN VALUE OF INVESTMENT PROVISION FOR INVENTORIES PROFIT FROM SALE OF FIXED ASSETS REMMISSION OF LIABILITY INTEREST AND DIVIDEND (NET)	INARY ITEMS -)	83,816 62,518 22,580 8,000 (45,417) (41,687) 128,899	(19,198)
	OPERATING PROFIT BEFORE WORKING	CARITAL CHANCES		218709
	ADJUSTMENT FOR TRADE & OTHER RECEIVABLES INVENTORIES TRADE & OTHER PAYABLES		(313,761) (49,225) 151,075	(211,911)
	CASH GENERATED FROM OPERATIONS	•		(12,400)
	INTERST PAID DIRECT TAXES PAID		(136,627) (3,294)	(139,921)
B. C.	NET CASH FROM OPERATING ACTIVITI CASH FLOW FROM INVESTING ACTIVIT PURCHASE OF FIXED ASSETS DECREASE IN THE VALUE OF INVESTMENT SALE OF FIXED ASSETS INCREASE IN CWP INCREASE IN MINIORITY INTEREST INTEREST RECEIVED DIVIDEND RECEIVED NET CASH USED IN INVESTING ACTIVIT CASH FLOW FROM FINANCING ACTIVIT REMISSION OF LOAN LIABILITY REPAYMENT OF TERM BORROWINGS DIVIDEND PAID NET CASH USED IN FINANCING ACTIVIT	TIES TIES TIES	(34,075) 16,982 (22,580) 234,210 (78,699) (15,866) 7,362 10 41,687 (151,721) (801)	(152,321) (152,321) (107,344 (110,835) (155,812)
D.	NET INCREASE IN CASH CASH & CASH EQUIVALENTS AT THE BEG	GINNING OF THE YEAR	391,558	(133,012)
	CASH & CASH EQUIVALENTS AT THE EN	D OF THE YEAR	235,746	(155,812)
As	per our report of even date	For and on behalf of Boa	ard of Directors	
Cha SH Pai Ba	r B.K. RAMADHYANI & CO. artered Accountants  YAM RAMADHYANI trner  ngalore te: 1st September, 2005	VIJAY R. KIRLOSKAR Chairman & Managing Director P.Y. MAHAJAN Company Secretary	S. N. AGARN Director R.K. GUPTA Vice President Chief Financial	&

#### STATEMENT REGARDING SUBSIDIARY COMPANIES

Pursuant to Section 212(1),(3) and (5) of the Companies Act, 1956

( Rs. in 000's)

1. Name of the Subsidiary Company KEC North America Inc. Kaytee Switchgear

Limited

NIL

S. N. AGARWAL

Director

2. Financial year of the subsidiary ended on 31.12.2003 31.03.2005

3. Holding Company's Interest 210 Common Stock 15619512 Equity Shares fully paid up of Rs.10 each at a premium

US\$ 297500 of Rs.23.88 per share

4. Net Aggregate amount of Subsidiary's Profits /(Losses) not dealt with in the Holding Company's Accounts:

(i) Profit/(Loss) for the Subsidiary's financial USD (9193) <sup>®</sup> (54,647)

Year ended 31.12.2003<sup>®</sup> / 31.3.2005\* INR 29,73,816

(ii) Profits/(Losses) for its Previous financial Years USD (1694321) (598,935)

INR (77599902)

Net Aggregate of Subsidiary's Profit/(Losses)
Dealt with in the Holding Company's Accounts:

(i) Profit/(Loss) for the Subsidiary's financial NIL NIL

Year ended 31.12.2003® / 31.3.2005\*

(ii) Profits/(Losses) for its Previous financial Years NIL NIL

 Changes in the interest of the Subsidiary Company between the end of the financial Year of the Subsidiary and the financial

Year of the Subsidiary and the financial NIL

Year of the Company.

6. Material changes between the end of the financial year of the subsidiary and the financial year of the Company in respect of:

Subsidiary's fixed assets
Subsidiary's investments
NIL
NIL

- Money lent by the subsidiary

 Money borrowed by the subsidiary for the Purpose other than that of meeting current liabilities

For and on behalf of Board of Directors

VIJAY R. KIRLOSKAR

Chairman & Managing Director
P.Y. MAHAJAN

P.Y. MAHAJAN

Company Secretary

Vice President &
Chief Financial Officer

Bangalore

Date: 1st September, 2005